

## **Salary Growth Rate and Discount Rate Assumption of NSE 50 Companies**

The following table depicts the Salary Growth Rate (SGR) and Discount Rate (DR) assumptions adopted by the companies in different sectors in the NSE50 Index over the past two years:

S. No.	Company Name	Industry	31 March 2019		31 March 2020	
			SGR	DR	SGR	DR
1	Adani Ports and Special Economic Zone Ltd.	SERVICES	8.00%	7.60%	8.00%	6.70%
2	Asian Paints Ltd.	CONSUMER GOODS	All Grades 9% for first 3 years 8% thereafter	7.57%	All Grades 9% for first 2 years 8% thereafter	6.67%
3	Axis Bank Ltd.	FINANCIAL SERVICES	7.00%	7.65%	7.00%	6.45%
4	Bajaj Auto Ltd.	AUTOMOBILE	10.00%	7.70%	10.00%	6.80%
5	Bajaj Finance Ltd.	FINANCIAL SERVICES	11.00%	7.70%	11.00%	6.80%
6	Bajaj Finserv Ltd.	FINANCIAL SERVICES	10.00%	7.70%	10.00%	6.80%
7	Bharat Petroleum Corporation Ltd.	OIL & GAS	8.00%	7.76%	8.00%	6.87%
8	Bharti Airtel Ltd.	TELECOM	7.00%	7.65%	7.50%	6.90%
9	Britannia Industries Ltd.	CONSUMER GOODS	7.00%	7.70%	7.00%	6.00%
10	Cipla Ltd.	PHARMA	7% for 2 Years and 5% thereafter starting from 3rd year	7.79%	5.00%	6.84%
11	Coal India Ltd.	METALS	9.00% for Executives and 6.25% for Non- Executives	7.55%	9.00% for Executives and 6.25% for Non- Executives	6.60%
12	Divi's Laboratories Ltd.	PHARMA	6.00%	7.63%	6.00%	6.77%
13	Dr. Reddy's Laboratories Ltd.	PHARMA	8% for first year and 9% thereafter	7.45%	7.50%	6.65%
14	Eicher Motors Ltd.	AUTOMOBILE	7.50%	7.80%	6.50%	6.85%
15	GAIL (India) Ltd.	OIL & GAS	10.00%	7.60%	10.00%	6.75%
16	Grasim Industries Ltd.	CEMENT & CEMENT PRODUCTS	5.5%-8%	7.60%	5.5%-8%	6.75%
17	HCL Technologies Ltd.	IT	7.00%	7.20%	8.00%	6.60%
18	HDFC Bank Ltd.	FINANCIAL SERVICES	8.00%	7.64%	7.00%	6.60%
19	HDFC Life Insurance Company Ltd.	FINANCIAL SERVICES	Salary growth is assumed at 6% for Front Line Staff & For Non Front Line Staff at 8% for service period up to one year and at 7.5% thereafter	7.75%	Salary growth is assumed at 6% for Front Line Staff & For Non Front Line Staff at 8% for service period up to one year and at 7.5% thereafter	6.80%
20	Hero MotoCorp Ltd.	AUTOMOBILE	6.50% for first year and 5.50% thereafter	7.50%	6.50%	6.60%
21	Hindalco Industries Ltd.	METALS	8.00%	7.50%	7.50%	6.50%
22	Hindustan Unilever Ltd.	CONSUMER GOODS	8.00%	7.70%	8.00%	6.70%
23	Housing Development Finance Corporation Ltd.	FINANCIAL SERVICES	6.00%	7.77%	6.00%	6.84%
24	ICICI Bank Ltd.	FINANCIAL SERVICES	7.00%	7.40%	7.00%	6.60%
25	ITC Ltd.	CONSUMER GOODS	NA	7.50%	4% - 5%	6.25%

S. No.	Company Name	Industry	31 March 2019		31 March 2020	
			SGR	DR	SGR	DR
26	Indian Oil Corporation Ltd.	OIL & GAS	8.00%	7.79%	8.00%	6.86%
27	IndusInd Bank Ltd.	FINANCIAL SERVICES	5.00%	7.50%-7.68%	5.00%	6.84%-6.90%
28	Infosys Ltd.	IT	8.00%	7.10%	6.00%	6.20%
29	JSW Steel Ltd.	METALS	6.00%	7.79%	6.00%	6.84%
30	Kotak Mahindra Bank Ltd.	FINANCIAL SERVICES	5.5% (IBA) and 7% (others)	7.15% - 7.64%	5.5% (IBA) and 0% until year 1, then 7% (others)	6.4% - 6.59%
31	Larsen & Toubro Ltd.	CONSTRUCTION	5.00%	7.48%	6.00%	6.63%
32	Mahindra & Mahindra Ltd.	AUTOMOBILE	N/A	7.50%	N/A	6.85%
33	Maruti Suzuki India Ltd.	AUTOMOBILE	7.00%	7.70%	7.00%	6.85%
34	NTPC Ltd.	POWER	6.50%	7.75%	6.50%	6.75%
35	Nestle India Ltd.	CONSUMER GOODS	7.1% to 12.6% for first five years and 5.5% thereafter	7.00%	7.7% to 12.6% for first five years and 5.5% thereafter	6.75%
36	Oil & Natural Gas Corporation Ltd.	OIL & GAS	7.50%	7.77%	7.50%	6.80%
37	Power Grid Corporation of India Ltd.	POWER	6.50%	7.75%	6.50%	6.75%
38	Reliance Industries Ltd.	OIL & GAS	6.00%	8.10%	4.00% p.a. for the next 2 years, 6.00% p.a. thereafter	6.84%
39	SBI Life Insurance Company Ltd.	FINANCIAL SERVICES	10% p.a. up to 5 years & 6% p.a. thereafter	6.76%	10% p.a. up to 5 years & 6% p.a. thereafter	5.45%
40	Shree Cement Ltd.	CEMENT & CEMENT PRODUCTS	13.07%	7.75%	12.46%	6.95%
41	State Bank of India	FINANCIAL SERVICES	5.20%	7.79%	5.40%	6.83%
42	Sun Pharmaceutical Industries Ltd.	PHARMA	10.00%	7.10%	9.38% - 10%	6.50%
43	Tata Consultancy Services Ltd.	IT	6.00%	7.75%	6.00%	6.50%
44	Tata Motors Ltd.	AUTOMOBILE	6% - 10%	6.75%-7.7%	5% - 10%	6.10% - 6.90%
45	Tata Steel Ltd.	METALS	7.5%-10%	7.50%	7.5%-10%	6.50%
46	Tech Mahindra Ltd.	IT	4-10%	7.10%	4-10%	6.40%
47	Titan Company Ltd.	CONSUMER GOODS	Management: 8% Non-Management: 7%	7.70%	Management: 8% Non-Management: 7%	6.90%
48	UPL Ltd.	FERTILISERS & PESTICIDES	7.00%	7.70%	7.50%	6.80%
49	UltraTech Cement Ltd.	CEMENT & CEMENT PRODUCTS	6% - 8%	7.6% - 7.65%	8.00%	6.65%
50	Wipro Ltd.	IT	7.52%	6.63%	7.40%	5.69%

**Source:** Annual reports of various companies, as available on the respective Companies' website.